# INTERNAL SERVICE FUND SUMMARY

|                           | FY2003<br>ACTUAL | FY2004<br>Approved | FY2005<br>ADOPTED |
|---------------------------|------------------|--------------------|-------------------|
| Revenues                  |                  |                    |                   |
| Use of Money and Property | 26,500           | 26,515             | 15,800            |
| Charges for Services      | 6,953,600        | 8,519,785          | 9,015,210         |
| Miscellaneous             | -                | -                  | -                 |
| Recovered Costs           | 175,500          | 175,500            | 85,500            |
| TOTALS                    | 7,155,600        | 8,721,800          | 9,116,600         |

|                               | FY2003<br>ACTUAL | FY2004<br>Approved | FY2005<br>ADOPTED |
|-------------------------------|------------------|--------------------|-------------------|
| EXPENDITURES                  |                  |                    |                   |
| Personnel Services            | 3,134,500        | 3,596,200          | 3,531,000         |
| Materials, Supplies & Repairs | 3,734,400        | 4,719,600          | 4,498,800         |
| Contractual Services          | 127,700          | 152,500            | 575,290           |
| Equipment                     | 158,000          | 252,500            | 150,200           |
| Depreciation                  | -                | -                  | -                 |
| All Purpose Appropriations    | 1,000            | 1,000              |                   |
| TOTAL                         | 7,155,600        | 8,721,800          | 9,116,600         |

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## FLEET MANAGEMENT

### MISSION STATEMENT

The Bureau shall continually strive to be recognized as a team of Fleet professionals who provide quality maintenance and fueling services to all customers, whether internal or external; to ensure safe, operable vehicles and equipment in support of City programs; and to use City resources in the most efficient way possible.

### **DEPARTMENT OVERVIEW**

The Bureau of Fleet Management reports directly to the Director of Facility and Enterprise Management. Key responsibilities of the bureau are vehicle maintenance and repair, fueling, replacement analysis, and new vehicle preparation.

## **BUDGET HIGHLIGHTS**

The total FY2005 proposed budget for Fleet Management is \$8,560,701, an increase of 4.4 percent over FY2004. This increase funds a required contribution of \$332,000 to the City's retirement plan, and \$190,000 for personnel services. The increase also provides additional funding to support rising fuel costs of approximately \$73,000.

**Fueling Contract** - We are in the final stages of negotiation for a citywide fueling contract. This will provide us competitive pricing during the contract period.

**Vehicle/Equipment Utilization Monitoring Program** – We are working with departments to identify vehicles/equipment that are under-utilized, and will be recommended for reassignment or retirement. This effort will enhance vehicle/equipment replacement.

## **KEY GOALS AND OBJECTIVES**

- Replacement of an aging Fleet. The replacement of vehicles in support of City programs to include Emergency vehicles within the departments Fire Rescue, Paramedical, and Police services.
- Fuel. Fuel for All Citywide Departments, Norfolk Public Schools, Neighborhood Housing & Redevelopment Authority, and other City support organizations. Fueling service is provided 24-7, 365 days a year during all weather and emergencies.
- Maintenance & Repair. In support of All Citywide departments and other City support organizations, Fleet provides quality maintenance and repair to ensure safe, operable vehicles and equipment in support of City programs.

## PRIOR YEAR ACCOMPLISHMENTS

**Outsource Towing Service:** Implemented a towing contract for large equipment and other emergency calls as necessary. This allows our staff more time for maintenance and repair.

**Fuel Card Policy and Procedure Manual.** In cooperation with various City Departments, a Citywide fuel policy and procedure manual has been drafted for review by City Management.

This manual identifies the controls necessary for department, bureau, and employee accountability.

**ASE (Automotive Service Excellence) Certification for Employees.** This program is recognized nationally in the automotive industry. We have made available the ASE program to our staff. The ASE program offers forty separate certifications.

| Revenue Summary                        |                  |                  |                    |                   |  |  |  |
|----------------------------------------|------------------|------------------|--------------------|-------------------|--|--|--|
|                                        | FY2002<br>Actual | FY2003<br>ACTUAL | FY2004<br>Approved | FY2005<br>ADOPTED |  |  |  |
| Interest on Investments                | 38,817           | 21,417           | 24,000             | 15,000            |  |  |  |
| Sale of – Salvage Material             | 2,924            | -                | 500                | -                 |  |  |  |
| Charges – Auto Maintenance             | 500,089          | 639,381          | 626,500            | 692,800           |  |  |  |
| ISF Collections – All Funds            | 5,426,422        | 5,986,350        | 7,360,300          | 7,767,000         |  |  |  |
| Recovered Costs - Insurance            | -                | -                | 500                | 500               |  |  |  |
| Recovered Costs – Recoveries & Rebates | 120,994          | 158,321          | 175,000            | 85,000            |  |  |  |
| Gain on Sale of Assets                 | -                | -                | -                  | -                 |  |  |  |
| TOTAL                                  | 6,089,246        | 6,805,469        | 8,186,800          | 8,560,300         |  |  |  |

| Expenditure Summary                |                  |                  |                    |                   |  |  |  |
|------------------------------------|------------------|------------------|--------------------|-------------------|--|--|--|
|                                    | FY2002<br>ACTUAL | FY2003<br>ACTUAL | FY2004<br>Approved | FY2005<br>ADOPTED |  |  |  |
| Personnel Services                 | 2,601,275        | 2,645,182        | 3,143,900          | 3,400,900         |  |  |  |
| Materials, Supplies and Repairs    | 3,313,304        | 4,024,854        | 4,674,800          | 4,438,600         |  |  |  |
| General Operations and Fixed Costs | 87,419           | 26,312           | 148,600            | 570,600           |  |  |  |
| Equipment                          | 115,851          | 128,955          | 219,500            | 150,200           |  |  |  |
| All- Purpose Appropriations        | -                | -                | -                  | -                 |  |  |  |
| TOTAL                              | 6,117,849        | 6,825,303        | 8,186,800          | 8,560,300         |  |  |  |

| Programs & Services                                                                                                                                                                                                                                 |                  |                    |                   |                        |  |  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|--------------------|-------------------|------------------------|--|--|
|                                                                                                                                                                                                                                                     | FY2003<br>ACTUAL | FY2004<br>Approved | FY2005<br>ADOPTED | NUMBER OF<br>POSITIONS |  |  |
| VEHICLE MAINTENANCE, REPAIR AND REPLACEMENT                                                                                                                                                                                                         | 5,300,303        | 5,763,600          | 5,988,600         | 69                     |  |  |
| Provide equipment acquisition, registration and new vehicle preparation. Performs preventative and corrective maintenance, towing and road service, accident and body repair, replacement analysis, and equipment disposal for over 2,000 vehicles. |                  |                    |                   |                        |  |  |
| FUELING                                                                                                                                                                                                                                             | 1,525,097        | 2,423,200          | 2,571,700         | 0                      |  |  |
| Provide fueling capabilities for internal and external customers twenty-four hours per day, seven days a week at both City and vendor sites during all weather and emergencies.                                                                     |                  |                    |                   |                        |  |  |
| TOTAL                                                                                                                                                                                                                                               | 6,825,303        | 8,186,800          | 8,560,300         | 69                     |  |  |

# Strategic Priority: Public Accountability

#### **TACTICAL APPROACH**

To provide high-quality automotive service and support to City departments.

| PROGRAM INITIATIVES                | FY02         | FY03         | FY04      | FY05      | Change  |
|------------------------------------|--------------|--------------|-----------|-----------|---------|
| Average Vehicle/Equipment Downtime | 43.03<br>HRS | 41.09<br>HRS | 41.37 HRS | 41.25 HRS | 12 HRS. |
| Number of work orders per month    | 1122         | 1148         | 1150      | 1153      | 3       |
| Number of work orders per mechanic | 23.87        | 25.73        | 27.39     | 26.20     | -1.19   |
| Number of ASE Certified employees  | 12           | 16           | 20        | 11        | -9      |

| Position Summary                             |              |         |         |                   |                       |  |  |
|----------------------------------------------|--------------|---------|---------|-------------------|-----------------------|--|--|
| Position Title                               | Pay<br>Grade | Minimum | Maximum | FY04<br>Positions | Change FY05 Positions |  |  |
| Administrative Assistant II                  | MAP03        | 30,151  | 48,198  | 1                 | 1                     |  |  |
| Administrative Technician                    | OPS08        | 25,968  | 41,513  | 1                 | 1                     |  |  |
| Assistant Fleet Maintenance Manager          | MAP11        | 49,300  | 78,814  | 1                 | 1                     |  |  |
| Auto body Repair Mechanic                    | OPS08        | 25,968  | 41,513  | 1                 | 1                     |  |  |
| Automotive Machinist                         | OPS10        | 30,430  | 48,644  | 2                 | 2                     |  |  |
| Automotive Maintenance Operations<br>Manager | MAP07        | 38,323  | 61,267  | 4                 | 4                     |  |  |
| Automotive Parts Operations Manager          | MAP07        | 38,323  | 61,267  | 1                 | 1                     |  |  |
| Automotive Repair Technician                 | OPS09        | 28,098  | 44,922  | 21                | 21                    |  |  |
| Automotive Service Attendant                 | OPS06        | 22,243  | 35,559  | 7                 | 7                     |  |  |
| Fleet Coordinator                            | MAP06        | 36,052  | 57,634  | 1                 | 1                     |  |  |
| Fleet Maintenance Manager                    | SRM07        | 55,776  | 98,166  | 1                 | 1                     |  |  |
| Senior Automotive Repair Tech                | OPS11        | 32,986  | 52,736  | 16                | 16                    |  |  |
| Senior Auto body Repair Mechanic             | OPS10        | 30,430  | 48,644  | 1                 | 1                     |  |  |
| Storekeeper I                                | OPS05        | 20,615  | 32,957  | 5                 | 5                     |  |  |
| Storekeeper II                               | OPS07        | 24,023  | 38,407  | 2                 | 2                     |  |  |
| Support Technician                           | OPS06        | 22,243  | 35,559  | 2                 | 2                     |  |  |
| Welder                                       | OPS09        | 28,098  | 44,922  | 1                 | 1                     |  |  |
| TOTAL                                        |              |         |         | 69                | 69                    |  |  |

## **S**TOREHOUSE

#### MISSION STATEMENT

Provide operating departments and bureaus timely material support for essential operation, maintenance, and repair of critical citizen services (e.g., fire & paramedical response, water production and distribution, wastewater collection and disposal, storm water control and disposal, and street and bridge maintenance). Materials supports are also provided to other City of Norfolk departments and bureaus in the areas of general use consumable material, employee uniforms, safety equipment, and high use bulky office supplies.

## **DEPARTMENT OVERVIEW**

Storehouse will continue to provide timely material deliveries throughout City departments.

## **BUDGET HIGHLIGHTS**

Maintain appropriate funding levels. No new enhancements for FY2005.

## **KEY GOALS AND OBJECTIVES**

Continue to provide the highest level of material support to the City of Norfolk departments.

## PRIOR YEAR ACCOMPLISHMENT

- 1. Storehouse revenues exceeded \$3 million in FY2003, the first time it exceeded \$3 million while maintaining the same number of personnel.
- 2. Assisted in the procurement and distribution of supplies and material during Hurricane Isabel and clean-up.

| Revenue Summary |                  |                  |                    |                   |  |
|-----------------|------------------|------------------|--------------------|-------------------|--|
|                 | FY2002<br>Actual | FY2003<br>ACTUAL | FY2004<br>Approved | FY2005<br>ADOPTED |  |
| General Fund    | 107,015          | 124,974          | 146,000            | 157,800           |  |
| Other           | 336,821          | 357,910          | 389,000            | 398,500           |  |
| TOTAL           | 443,836          | 482,884          | 535,000            | 556,300           |  |

| Expenditure Summary                |                  |                  |                    |                   |  |  |  |
|------------------------------------|------------------|------------------|--------------------|-------------------|--|--|--|
|                                    | FY2002<br>Actual | FY2003<br>ACTUAL | FY2004<br>Approved | FY2005<br>ADOPTED |  |  |  |
| Personnel Services                 | 377,746          | 396,918          | 452,300            | 490, 900          |  |  |  |
| Materials, Supplies and Repairs    | 51,826           | 40,495           | 44,800             | 60,200            |  |  |  |
| General Operations and Fixed Costs | 5,514            | 3,953            | 3,900              | 4,700             |  |  |  |
| Equipment                          | -                | -                | 33,000             | -                 |  |  |  |
| All- Purpose Appropriations        | 2,918            | 313              | 1,000              | 500               |  |  |  |
| TOTAL                              | 438,004          | 441,679          | 535,000            | 556,300           |  |  |  |

| Programs                                | & Services                       |           |    |
|-----------------------------------------|----------------------------------|-----------|----|
|                                         | FY2003 FY2004<br>ACTUAL APPROVED | FY2005 FO |    |
| WAREHOUSING & MATERIAL SUPPORT SERVICES | 443,600 535,000                  | 556,300   | 11 |

Ensure operational organizations are provided timely material support while maximizing the cost benefits which accrue from consolidated procurement and inventory management.

TOTAL 443,600 535,000 556,300 11

# Strategic Priority: Public Accountability, Public Safety

#### **TACTICAL APPROACH:**

To provide timely and effective warehousing and material support to operating departments.

| PROGRAM INITIATIVES                                  | FY02      | FY03      | FY04      | FY05      | Change  |
|------------------------------------------------------|-----------|-----------|-----------|-----------|---------|
| Total dollar amount of fiscal sales/DTO transactions | 2,891,874 | 2,978,630 | 2,474,824 | 2,722,306 | 247,482 |
| Percentage of annual wall-to-wall inventory accuracy | 98.00%    | 98.00%    | 98.5%     | 99.25%    | 75%     |
| Percentage of inventory effectiveness                | 92.50%    | 92.50%    | 92.5%     | 92.5%     | 0       |

| Position Summary      |              |         |         |                   |        |                   |
|-----------------------|--------------|---------|---------|-------------------|--------|-------------------|
| Position Title        | Pay<br>Grade | Minimum | Maximum | FY04<br>Positions | Change | FY05<br>Positions |
| Accounting Technician | OPS07        | 24,023  | 38,407  | 1                 |        | 1                 |
| Materials Manager     | MAP11        | 49,300  | 78,814  | 1                 |        | 1                 |
| Storekeeper I         | OPS05        | 20,615  | 32,956  | 1                 |        | 1                 |
| Storekeeper II        | OPS07        | 24,023  | 38,407  | 5                 |        | 5                 |
| Storekeeper III       | OPS08        | 25,968  | 41,513  | 2                 |        | 2                 |
| Support Technician    | OPS06        | 22,243  | 35,559  | 1                 |        | 1                 |
| TOTAL                 |              |         |         | 11                | 0      | 11                |

